

Commonwealth of Virginia/Department of Accounts
Summary Report on General Fund Revenue Collections
For the Fiscal Years 2020 and 2021
(Dollars in Thousands)

| Revenue | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|--|------------------|------------------------|------------------|------------------|----------|----------------------|----------------------|----------|----------------------------|
| | FY 2021 Estimate | As a % of Gen Fund Rev | December FY 2021 | December FY 2020 | % Change | Year-To-Date FY 2021 | Year-To-Date FY 2020 | % Change | % Annual Growth Req By Est |
| Individual Income Tax: | | | | | | | | | |
| Withholding | \$13,739,600 | 62.43 | \$1,360,675 | \$1,230,168 | 10.6 | \$6,731,921 | \$6,541,293 | 2.9 | 2.7 |
| Tax Dues/Estimated Payments | 3,971,900 | 18.05 | 140,151 | 109,880 | 27.5 | 1,339,997 | 976,564 | 37.2 | 4.4 |
| Gross Individual Income Tax | \$17,711,500 | 80.48 | \$1,500,826 | \$1,340,048 | 12.0 | \$8,071,918 | \$7,517,857 | 7.4 | 3.1 |
| Individual and Fiduciary Income (Refunds) | (2,198,800) | (10.00) | (42,130) | (54,626) | (22.9) | (471,508) | (350,444) | 34.5 | 20.1 |
| Net Individual Income Tax | \$15,512,700 | 70.48 | \$1,458,696 | \$1,285,422 | 13.5 | \$7,600,410 | \$7,167,413 | 6.0 | 1.0 |
| Sales and Use Tax | \$3,609,400 | 16.40 | \$341,836 | \$325,010 | 5.2 | \$1,851,378 | \$1,735,726 | 6.7 | (2.6) |
| Corporations Income Tax | 1,212,700 | 5.51 | 255,151 | 168,058 | 51.8 | 643,548 | 467,492 | 37.7 | 19.9 |
| Wills, Suits, Deeds, Contracts | 549,300 | 2.50 | 63,564 | 40,409 | 57.3 | 342,031 | 246,237 | 38.9 | 13.6 |
| Insurance Premiums | 333,900 | 1.52 | 102,219 | 94,027 | 8.7 | 102,219 | 94,027 | 8.7 | (7.4) |
| Interest Income (a) | 88,600 | 0.40 | 11,946 | 20,176 | (40.8) | 61,705 | 100,582 | (38.7) | (19.7) |
| Alcoholic Beverage Sales (b) | 274,300 | 1.24 | 3,057 | 3,064 | (0.2) | 86,724 | 78,493 | 10.5 | 2.7 |
| All Other Revenues | 427,700 | 1.95 | 26,997 | 30,807 | (12.4) | 173,799 | 183,231 | (5.1) | (4.1) |
| Total General Fund Revenues | \$22,008,600 | 100.00 | \$2,263,466 | \$1,966,973 | 15.1 | \$10,861,814 | \$10,073,201 | 7.8 | 1.2 |

Percentage is greater than or equal to 1,000%.

- (a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.
- (b) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts
General Fund Statement of Revenue Collections and Estimates
For the Fiscal Years 2020 and 2021
(Dollars in Thousands)

| Revenue | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|---|---------------------|------------------------------------|--------------------|--------------------|---------------|---------------------|---------------------|---------------|----------------------------------|
| | FY 2021 Estimate | As a % of Total Gen Fund Rev | FY 2021 | FY 2020 | % Change | FY 2021 | FY 2020 | % Change | % Annual Growth Req By Est |
| Taxes: | | | | | | | | | |
| Individual Income Tax - Withholding | \$13,739,600 | 62.43 | \$1,360,675 | \$1,230,168 | 10.6 | \$6,731,921 | \$6,541,293 | 2.9 | 2.7 |
| Tax Dues/Estimated Payments | 3,971,900 | 18.05 | 140,151 | 109,880 | 27.5 | 1,339,997 | 976,564 | 37.2 | 4.4 |
| Gross Individual Income Tax | \$17,711,500 | 80.48 | \$1,500,826 | \$1,340,048 | 12.0 | \$8,071,918 | \$7,517,857 | 7.4 | 3.1 |
| Individ and Fiduc Income (Refunds) | (2,198,800) | (10.00) | (42,130) | (54,626) | (22.9) | (471,508) | (350,444) | 34.5 | 20.1 |
| Net Individual Income Tax | \$15,512,700 | 70.48 | \$1,458,696 | \$1,285,422 | 13.5 | \$7,600,410 | \$7,167,413 | 6.0 | 1.0 |
| Sales and Use Tax | 3,609,400 | 16.40 | 341,836 | 325,010 | 5.2 | 1,851,378 | 1,735,726 | 6.7 | (2.6) |
| Corporations Income | 1,212,700 | 5.51 | 255,151 | 168,058 | 51.8 | 643,548 | 467,492 | 37.7 | 19.9 |
| Public Service Corporations | 98,600 | 0.45 | 6,592 | 6,328 | 4.2 | 41,714 | 41,797 | (0.2) | 1.6 |
| Insurance Premiums | 333,900 | 1.52 | 102,219 | 94,027 | 8.7 | 102,219 | 94,027 | 8.7 | (7.4) |
| Alcoholic Beverage Excise | 233,500 | 1.05 | 0 | 0 | - | 64,469 | 57,181 | 12.7 | 3.1 |
| Beer and Beverage Excise | 40,800 | 0.19 | 3,057 | 3,064 | (0.2) | 22,255 | 21,312 | 4.4 | 0.1 |
| Wills, Suits, Deeds, Contracts | 549,300 | 2.50 | 63,564 | 40,409 | 57.3 | 342,031 | 246,237 | 38.9 | 13.6 |
| Inheritance, Gift, and Estate | 0 | 0.00 | 0 | 0 | - | 0 | 39 | (100.0) | (100.0) |
| Bank Franchise | 24,000 | 0.11 | 0 | (60) | 100.0 | 414 | (59) | 801.7 | (10.2) |
| Other Taxes | 9,200 | 0.04 | 143 | 883 | (83.8) | 5,562 | 7,502 | (25.9) | 0.5 |
| Total Taxes | \$21,624,100 | 98.25 | \$2,231,258 | \$1,923,141 | 16.0 | \$10,674,000 | \$9,838,667 | 8.5 | 1.5 |
| Rights and Privileges: | | | | | | | | | |
| Licenses and Permits | \$3,000 | 0.01 | \$354 | \$470 | (24.7) | \$1,234 | \$1,995 | (38.1) | (15.5) |
| Corp. Franchise and Charters | 53,900 | 0.24 | 583 | 442 | 31.9 | 3,965 | 3,157 | 25.6 | (8.9) |
| Fees for Misc. Privileges & Services | 14,500 | 0.07 | 234 | 382 | (38.7) | 4,630 | 5,102 | (9.3) | (5.9) |
| Total Rights and Privileges | \$71,400 | 0.32 | \$1,171 | \$1,294 | (9.5) | \$9,829 | \$10,254 | (4.1) | (8.6) |
| Other Revenues: | | | | | | | | | |
| Sales of Property & Commodities | \$0 | 0.00 | \$0 | \$1,808 | (100.0) | \$0 | \$1,809 | (100.0) | (100.0) |
| Assessmts & Rcpts for Support of Special Svcs | 400 | 0.00 | 13 | 8 | 62.5 | 263 | 184 | 42.9 | 40.4 |
| Institutional Revenue | 2,100 | 0.01 | 100 | 320 | (68.8) | 1,018 | 1,324 | (23.1) | (18.3) |
| Interest (a) | 88,600 | 0.40 | 11,946 | 20,176 | (40.8) | 61,705 | 100,582 | (38.7) | (19.7) |
| Dividends and Rent | 400 | 0.00 | 12 | 23 | (47.8) | 103 | 274 | (62.4) | 12.4 |
| Fines, Forfeitures & Fees | 217,400 | 1.00 | 19,156 | 19,642 | (2.5) | 116,240 | 118,261 | (1.7) | (1.7) |
| Other Revenue | 8,200 | 0.04 | 412 | 622 | (33.8) | 3,745 | 2,933 | 27.7 | (25.9) |
| Excess Fees | (9,000) | (0.04) | (974) | (655) | (48.7) | (6,962) | (4,549) | (53.0) | (4.1) |
| Private Donations, Gifts & Cont. | 0 | 0.00 | 3 | 0 | - | 3 | 41 | (92.7) | (100.0) |
| Cities, Counties, and Towns | 5,000 | 0.02 | 369 | 594 | (37.9) | 1,870 | 3,421 | (45.3) | (19.3) |
| Total Other Revenues | \$313,100 | 1.43 | \$31,037 | \$42,538 | (27.0) | \$177,985 | \$224,280 | (20.6) | (9.3) |
| Total General Fund Revenues | \$22,008,600 | 100.00 | \$2,263,466 | \$1,966,973 | 15.1 | \$10,861,814 | \$10,073,201 | 7.8 | 1.2 |

Percentage is greater than or equal to 1,000%.

(a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.

**Commonwealth of Virginia/Department of Lottery
Summary Report on Lottery Collections
For the Fiscal Years 2020 and 2021
(Dollars in Thousands)**

| | FY 2021 Estimate | (b) | December | | Year-To-Date | | | % Annual Growth Required By Estimate | | | |
|-------------------------------------|-----------------------------|------------|------------------|------------|---------------------|---------------------|--------------------|---|--------------------|----------------|---------------------|
| | | | FY 2021 | (c) | FY 2020 | % Change | FY 2021 | | (c) | FY 2020 | % Change |
| Lottery Collections (a) | | | | | | | | | | | |
| Total Lottery Sales | \$2,903,609 | | \$275,479 | | \$193,582 | 42.3 | \$1,431,289 | | \$1,042,932 | 37.2 | 35.1 |
| Other Income | 2,250 | | 175 | | 442 | (60.4) | 853 | | 1,823 | (53.2) | (11.9) |
| Total Income | <u>\$2,905,859</u> | | <u>\$275,654</u> | | <u>\$194,024</u> | <u>42.1</u> | <u>\$1,432,142</u> | | <u>\$1,044,755</u> | <u>37.1</u> | <u>35.1</u> |
| Less: | | | | | | | | | | | |
| Prize Expenses | \$1,953,403 | | \$178,608 | | \$123,571 | 44.5 | \$952,924 | | \$635,001 | 50.1 | 47.1 |
| Retailer Commissions | 129,847 | | 11,828 | | 11,254 | 5.1 | 64,600 | | 58,620 | 10.2 | 7.6 |
| Operating Expenses | 146,359 | | 14,266 | | 11,261 | 26.7 | 65,065 | | 61,909 | 5.1 | 25.9 |
| Total Expenses | <u>\$2,229,609</u> | | <u>\$204,702</u> | | <u>\$146,086</u> | <u>40.1</u> | <u>\$1,082,589</u> | | <u>\$755,530</u> | <u>43.3</u> | <u>42.5</u> |
| Net Proceeds from Operations | | | | | | | | | | | |
| Net Lottery Ticket Profits | \$676,250 | | \$70,952 | | \$47,938 | 48.0 | \$349,553 | | \$289,225 | 20.9 | 15.3 |
| Prior Year Residual Profit Transfer | 8,781 | | 0 | | 0 | - | 8,781 | | 26,869 | (67.3) | - |
| Available to Lottery Proceeds Fund | <u>\$685,031</u> | | <u>\$70,952</u> | | <u>\$47,938</u> | <u>48.0</u> | <u>\$358,334</u> | | <u>\$316,094</u> | <u>13.4</u> | <u>11.7</u> |

Percentage is greater than or equal to 1,000%.

- (a) Amounts represent the activity associated with profit transfers to the Lottery Proceeds Fund. These amounts do not include revenues related to sports betting and casino gaming licensing fees per Chapters 1197 and 1256, 2020 Virginia Acts of Assembly.
- (b) Estimate established by House Bill 1800, December 16, 2020. The Prior Year Residual Profit Transfer of \$8,781,366 was transferred on August 17, 2020, and is included in the total estimate.
- (c) Amounts reported are accrual-based estimates (unaudited closing).
- (d) The current year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year. Lottery revenues can have dramatic swings up and down month to month depending on the lotto jackpots, prize expense, and game related administrative expenses.

Commonwealth of Virginia/Department of Accounts
Commonwealth Transportation Fund
Summary Statement of Selected Revenue Estimates & Collections
For the Fiscal Years 2020 and 2021
(Dollars in Thousands)

| Revenue | FY 2021 Estimate | As a % of Total Fund | December | | | Year-To-Date | | | % Annual Growth Required By Estimate |
|-----------------------------------|---------------------|----------------------------|------------------|------------------|-------------|--------------------|--------------------|-------------|---|
| | | | FY 2021 | FY 2020 | % Change | FY 2021 | FY 2020 | % Change | |
| Motor Fuel Taxes | \$1,043,800 | 15.14 | \$92,275 | \$75,487 | 22.2 | \$473,432 | \$450,169 | 5.2 | 20.5 |
| Insurance Premiums Tax (a) | 181,382 | 2.63 | 27,318 | 33,384 | (18.2) | 181,382 | 183,558 | (1.2) | (1.2) |
| Motor Vehicle Sales and Use Tax | 967,100 | 14.02 | 89,212 | 81,907 | 8.9 | 543,059 | 539,836 | 0.6 | (2.6) |
| State Sales and Use Tax | 1,096,900 | 15.91 | 103,011 | 98,820 | 4.2 | 567,027 | 528,144 | 7.4 | (2.4) |
| Motor Vehicle License Fees | 209,700 | 3.04 | 21,833 | 21,976 | (0.7) | 119,862 | 135,605 | (11.6) | (22.9) |
| Highway Use Fee (b) | 38,000 | 0.55 | 3,255 | 0 | - | 20,775 | 0 | - | - |
| International Registration Plan | 71,000 | 1.03 | 15,238 | 9,904 | 53.9 | 48,674 | 33,699 | 44.4 | 0.8 |
| Recordation Tax | 67,100 | 0.97 | 7,872 | 5,015 | 57.0 | 42,181 | 30,165 | 39.8 | 12.5 |
| Interest Earnings | 12,425 | 0.18 | 31 | 76 | (59.2) | 1,659 | 5,146 | (67.8) | (35.6) |
| Misc. Taxes, Fees, and Revenues | 17,900 | 0.26 | 1,517 | 1,658 | (8.5) | 9,293 | 8,369 | 11.0 | (1.2) |
| Total State Taxes and Fees | \$3,705,307 | 53.73 | \$361,562 | \$328,227 | 10.2 | \$2,007,344 | \$1,914,691 | 4.8 | 2.7 |

Percentage is greater than or equal to 1,000%.

(a) This line has been renamed from "Priority Transportation Fund (PTF)" to "Insurance Premiums Tax."

(b) This line item was effective July 1, 2020. Since there were no collections for this line item during Fiscal Year 2020, the Monthly and Year-To-Date % Change columns do not provide comparable data.

Commonwealth of Virginia/Department of Accounts
Commonwealth Transportation Fund
Statement of Revenue Estimates & Collections
For the Fiscal Years 2020 and 2021
(Dollars in Thousands)

| Revenue | FY 2021 Estimate | As a % of Total Fund | December | | | Year-To-Date | | | % Annual Growth Required By Est |
|--|---------------------|----------------------------|------------------|------------------|--------------|--------------------|--------------------|---------------|--|
| | | | FY 2021 | FY 2020 | % Change | FY 2021 | FY 2020 | % Change | |
| COMMONWEALTH TRANSPORTATION FUND (a) | | | | | | | | | |
| Motor Vehicle Fuels Taxes (Includes Aviation & Road Taxes) | \$1,043,800 | 15.14 | \$92,275 | \$75,487 | 22.2 | \$473,432 | \$450,169 | 5.2 | 20.5 |
| Motor Vehicle Sales and Use Tax (Includes Rental Tax) | 967,100 | 14.02 | 89,212 | 81,907 | 8.9 | 543,059 | 539,836 | 0.6 | (2.6) |
| State Sales and Use Tax | 1,096,900 | 15.91 | 103,011 | 98,820 | 4.2 | 567,027 | 528,144 | 7.4 | (2.4) |
| Motor Vehicle License Fees | 209,700 | 3.04 | 21,833 | 21,976 | (0.7) | 119,862 | 135,605 | (11.6) | (22.9) |
| Highway Use Fee (b) | 38,000 | 0.55 | 3,255 | 0 | - | 20,775 | 0 | - | - |
| International Registration Plan | 71,000 | 1.03 | 15,238 | 9,904 | 53.9 | 48,674 | 33,699 | 44.4 | 0.8 |
| Insurance Premiums Tax (c) | 181,382 | 2.63 | 27,318 | 33,384 | (18.2) | 181,382 | 183,558 | (1.2) | (1.2) |
| Recordation Tax | 67,100 | 0.97 | 7,872 | 5,015 | 57.0 | 42,181 | 30,165 | 39.8 | 12.5 |
| Total Commonwealth Transportation Fund | \$3,674,982 | 53.29 | \$360,014 | \$326,493 | 10.3 | \$1,996,392 | \$1,901,176 | 5.0 | 3.0 |
| HIGHWAY MAINTENANCE AND OPERATING FUND | | | | | | | | | |
| Misc. Taxes, Fees, and Revenues | \$17,900 | 0.26 | \$1,517 | \$1,658 | (8.5) | \$9,293 | \$8,369 | 11.0 | (1.2) |
| Other Miscellaneous Revenues (c) | 319,665 | 4.64 | 1,848 | 2,405 | (23.2) | 305,394 | 359,549 | (15.1) | (20.0) |
| Federal Grants and Contracts | 0 | 0.00 | 807 | 2,594 | (68.9) | 10,783 | 14,869 | (27.5) | (100.0) |
| Transfer (to) / from Transportation Trust Fund | 157,134 | 2.28 | 50,000 | 0 | - | 50,000 | 110,864 | (54.9) | 41.7 |
| Total Highway Maintenance and Operating Fund | \$494,699 | 7.18 | \$54,172 | \$6,657 | 713.8 | \$375,470 | \$493,651 | (23.9) | (11.2) |
| TRANSPORTATION TRUST FUND | | | | | | | | | |
| Interest Earnings | \$12,425 | 0.18 | \$31 | \$76 | (59.2) | \$1,659 | \$5,146 | (67.8) | (35.6) |
| Federal Grants and Contracts | 1,153,281 | 16.72 | 49,283 | 38,378 | 28.4 | 689,418 | 823,585 | (16.3) | 2.1 |
| Receipts from Cities/Counties | 1,473,970 | 21.37 | 72,861 | 20,233 | 260.1 | 547,639 | 163,164 | 235.6 | 303.5 |
| Toll Revenues | 68,633 | 1.00 | 1,319 | 3,031 | (56.5) | 8,423 | 18,214 | (53.8) | 82.5 |
| Miscellaneous Revenues | 175,000 | 2.54 | 13,282 | 5,458 | 143.3 | 164,716 | 152,010 | 8.4 | (47.8) |
| Transfer (to) / from Highway Maintenance and Operating Fund | (157,134) | (2.28) | (50,000) | 0 | - | (50,000) | (110,864) | 54.9 | (41.7) |
| Total Transportation Trust Fund | \$2,726,175 | 39.53 | \$86,776 | \$67,176 | 29.2 | \$1,361,855 | \$1,051,255 | 29.5 | 53.5 |
| TOTAL COMMONWEALTH TRANSPORTATION FUND, HIGHWAY MAINTENANCE AND OPERATING FUND, AND TRANSPORTATION TRUST FUND | \$6,895,856 | 100.00 | \$500,962 | \$400,326 | 25.1 | \$3,733,717 | \$3,446,082 | 8.3 | 16.8 |

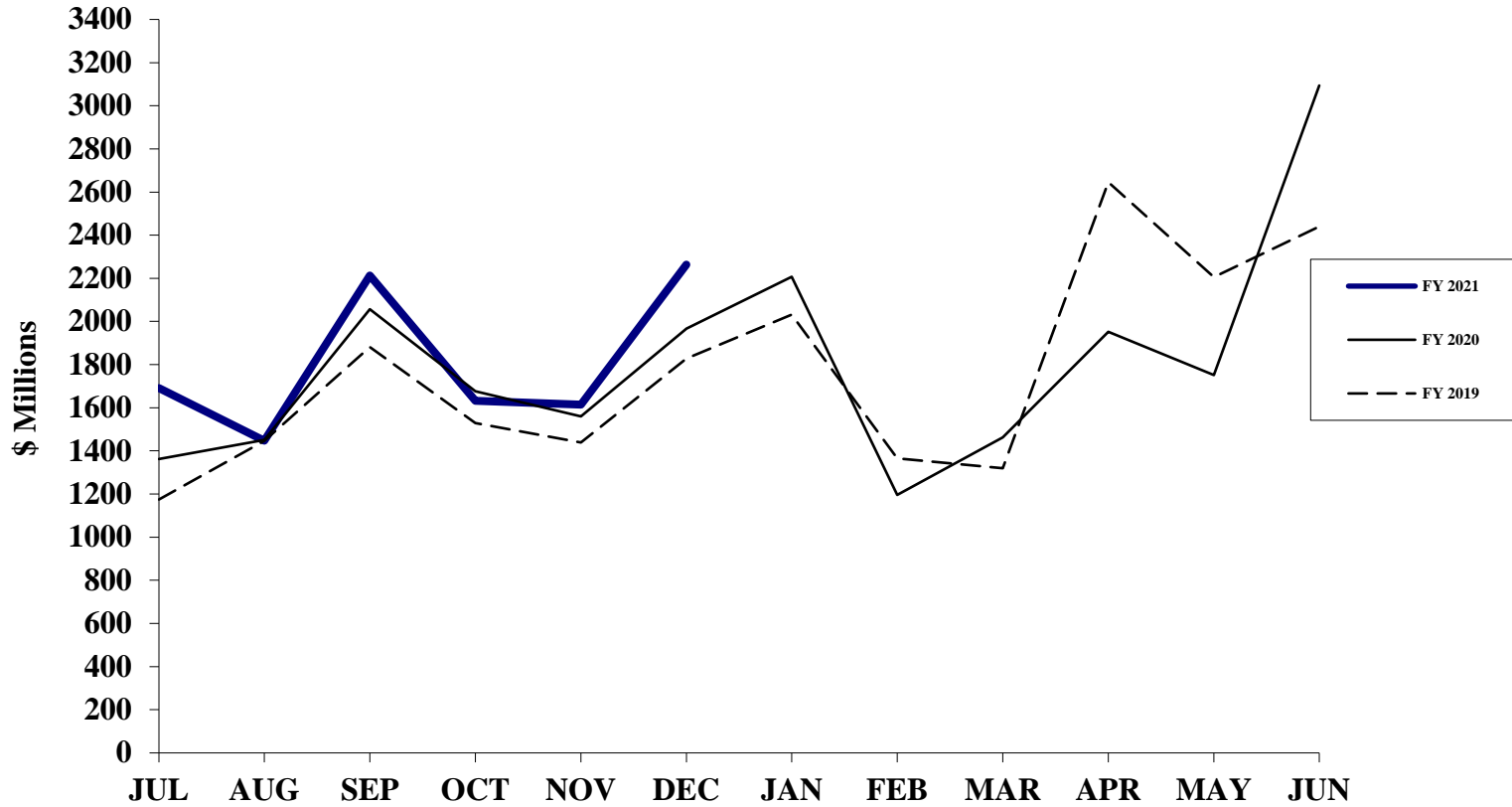
Percentage is greater than or equal to 1,000%.

(a) Significant structural changes in the treatment of major revenue sources were made in Chapters 1230 and 1275, 2020 Virginia Acts of Assembly. Effective July 1, 2020, these revenues are deposited to the Commonwealth Transportation Fund. In order to provide comparable data, the amounts previously reported in the Highway Maintenance and Operating Fund and the Transportation Trust Fund have been reclassified to the Commonwealth Transportation Fund in the FY 2020 monthly and year-to-date amounts.

(b) This line item was effective July 1, 2020. Since there were no collections for this line item during Fiscal Year 2020, the Monthly and Year-To-Date % Change columns do not provide comparable data.

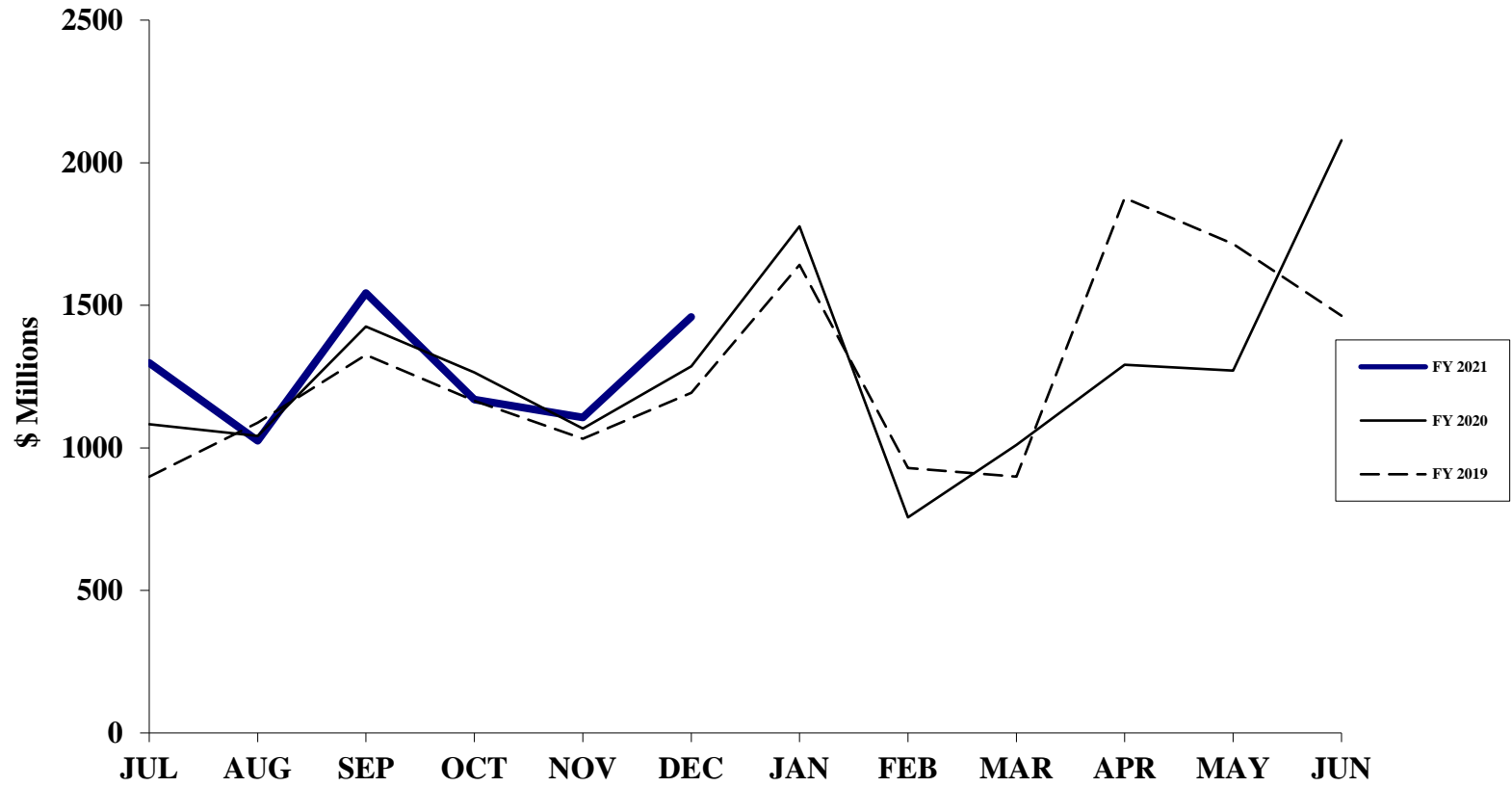
(c) These lines have been renamed from "Priority Transportation Fund (PTF)" and "Miscellaneous Revenues" to "Insurance Premiums Tax" and "Other Miscellaneous Revenues," respectively.

Total General Fund Revenues



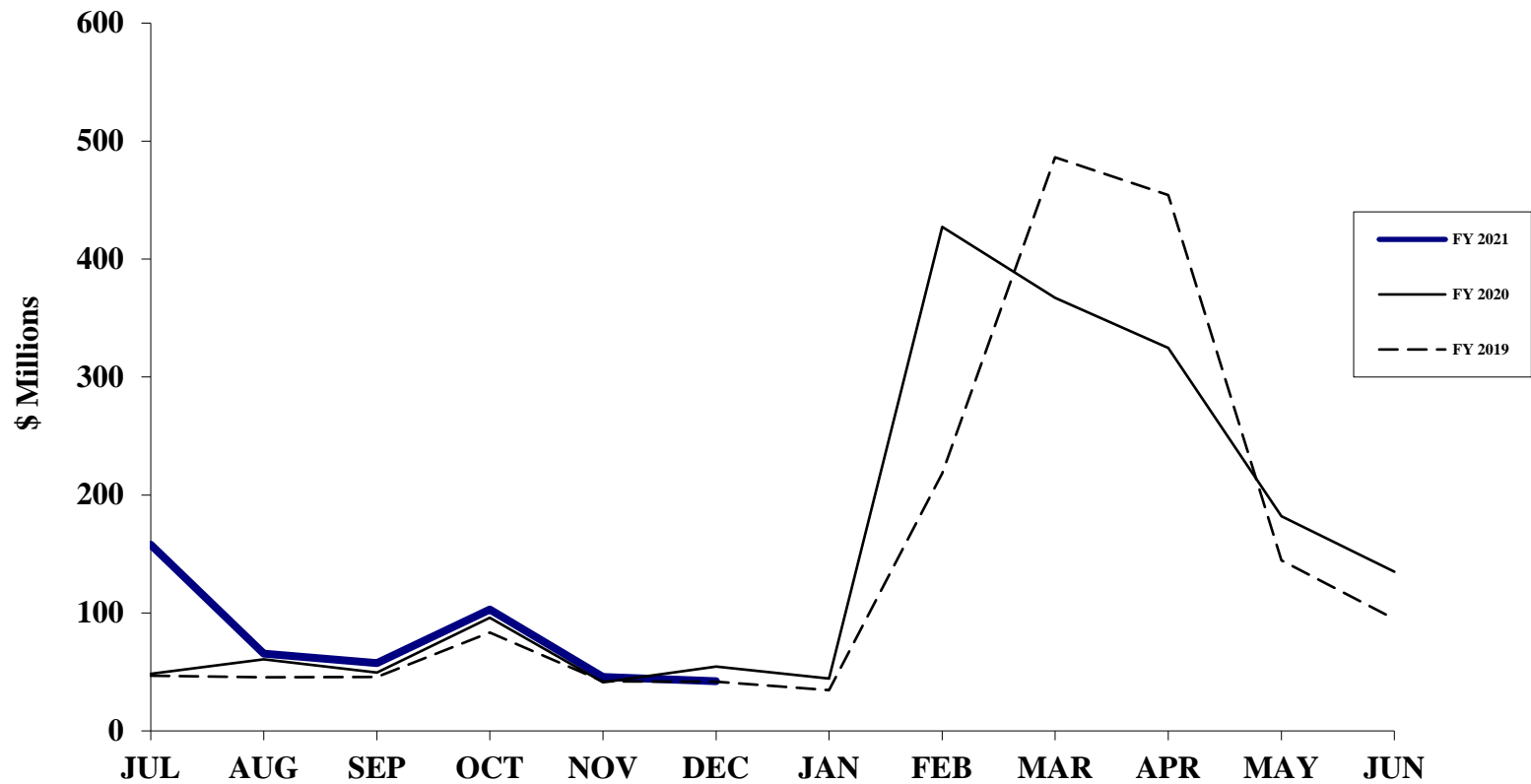
FY 2019 Actual = \$21,307.5 Million
FY 2020 Actual = \$21,737.8 Million
FY 2021 Estimate = \$22,008.6 Million

Net Individual Income Tax



FY 2019 Actual = \$15,226.5 Million
FY 2020 Actual = \$15,351.6 Million
FY 2021 Estimate = \$15,512.7 Million

Individual and Fiduciary Income Tax Refunds



FY 2019 Actual = \$1,738.2 Million
FY 2020 Actual = \$1,830.9 Million
FY 2021 Estimate = \$2,198.8 Million

DEPARTMENT OF THE TREASURY

General Account Investment Portfolio

Monthly Average Balances and Rates

For the Fiscal Year 2021

(Dollars in Millions)

| MONTH | PRIMARY LIQUIDITY | | EXTERNAL MANAGEMENT EXTENDED DURATION | | COMPOSITE | | TREASURY 1 YR. CONSTANT MATURITY ¹ |
|-----------------------------|-------------------|-------|--|----------------------------|--------------|--------|---|
| | Avg. Balance | Yield | Avg. Balance | Annualized Total Return | Avg. Balance | Rate | Yield |
| July, 2020 | \$11,650.2 | 0.58% | \$2,010.6 | 12.02% | \$13,660.8 | 2.26% | 0.15% |
| August | \$11,017.8 | 0.50% | \$2,017.8 | -2.96% | \$13,035.6 | -0.04% | 0.13% |
| September | \$11,316.6 | 0.44% | \$2,014.9 | 0.49% | \$13,331.5 | 0.45% | 0.13% |
| October | \$11,853.0 | 0.36% | \$2,011.9 | -3.07% | \$13,864.9 | -0.14% | 0.13% |
| November | \$11,923.6 | 0.35% | \$2,015.4 | 7.55% | \$13,939.0 | 1.39% | 0.12% |
| December | \$11,477.1 | 0.34% | \$2,024.0 | 2.87% | \$13,501.1 | 0.72% | 0.10% |
| January, 2021 | | | | | | | |
| February | | | | | | | |
| March | | | | | | | |
| April | | | | | | | |
| May | | | | | | | |
| June | | | | | | | |
| Year-to-Date Average | \$11,539.7 | 0.43% | \$2,015.8 | 2.80% | \$13,555.5 | 0.78% | 0.13% |

▪ Performance on the extended duration portion of the General Account is reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

▪ Unaudited.

¹ Federal Reserve Bank H.15 Release.

**Commonwealth of Virginia/Department of Accounts
Report on the Revenue Stabilization Fund
For the Fiscal Year 2021**

| Month | Beginning Balance | Deposits | Withdrawals | Interest Allocated (A) | Ending Balance |
|------------------|--------------------------|-----------------|--------------------|-------------------------------|-----------------------|
| July | \$558,432,179 | \$0 | \$0 | \$0 | \$558,432,179 |
| August | \$558,432,179 | \$0 | \$0 | \$0 | \$558,432,179 |
| September | \$558,432,179 | \$0 | \$0 | \$0 | \$558,432,179 |
| October | \$558,432,179 | \$0 | \$0 | \$1,518,045 | \$559,950,224 |
| November | \$559,950,224 | \$0 | \$0 | \$0 | \$559,950,224 |
| December | \$559,950,224 | \$0 | \$0 | \$0 | \$559,950,224 |
| January | | | | | |
| February | | | | | |
| March | | | | | |
| April | | | | | |
| May | | | | | |
| June | | | | | |

Notes: (A) Interest is earned monthly but credited to the Revenue Stabilization Fund on a quarterly basis.